

# Angela Hummel Consulting

## Customizable Training Topics

**Angela Hummel will customize a training program to meet your needs in one of the following categories:**

Accountability at Work	How to Manage Your Emotions	Selling Essentials: Opening the Sales Call
Adapting Your Leadership Style	Increasing Your Emotional Intelligence	Selling Essentials: What to Ask & How to Listen
Analytical Thinking Skills	Increasing Your Financial Intelligence	Selling Essentials: Presenting Solutions, Overcoming Objections & Closing the Sale
Appreciating Diversity	Leadership 101	Selling Essentials: Developing Clients for Life
The Art of Influencing Others	Leading Others Through Change	Selling Essentials: Coaching for Performance
Assertiveness Skills	Learning to Manage	Servant Leadership
Balancing Priorities	Listening with Intent	Skillful Collaboration
Behavioral Interviews	Managing Offsite Employees	Social Media at Work
Business Etiquette	Managing Up	Solid Business Writing
Classroom Training 101	Meetings	Staying Focused
Coaching Conversations	Mental Models	Strategic Planning 101
Coaching for Development	Mentoring 101	Super Manager
Communicating as a Manager	Millennial Mindset, The	Supervisor Communication Skills
Creating Chemistry in Teams	Motivating Employees to be Their Best	Systems Thinking
Creative Problem Solving	Navigating Difficult Conversations	Taking Control of Conflict
Creative Problem Solving – Applied	Onboarding	Taking Initiative
Critical Thinking Skills	Ongoing Performance Development	Talk Like a Leader
Critical Thinking Skills - Applied	Organizational Trust	Team Excellence
Cultural Competency	Practical Project Management	Time Management
Delegating for Growth	Productive Work Habits	The Toughest Supervisor Challenges
Developing Positive Relationships at Work	Put it in Writing	The Transformational Leader
Developing Your Direct Reports	Resilience	Understanding Generational Differences
Effective Listening Skills	Selling Essentials:	Why We Struggle with Tough Decisions
Effective Risk-Taking	Understanding the Sales Cycle	Women and Leadership
Emotional Intelligence	Selling Essentials: Prospecting and Territory Management	
Employee Engagement		
Ethics in the Workplace		
From Creativity to Innovation		
The Golden Rule		
How to Make Yourself Indispensable		

**Or choose your own topic and she can develop a training session that is sure to inform, inspire and ignite your team and organization! Contact [angela@angelahummel.com](mailto:angela@angelahummel.com) today or by calling 570-473-3757.**